(Incorporated in Malaysia) (Company No. 201101004392 (932533-V))

# QUARTERLY REPORT FOR THE FINANCIAL PERIOD ENDED 31 JULY 2020

(Incorporated in Malaysia) (Company No. 201101004392 (932533-V))

# QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 31 JULY 2020

# QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 31 JULY 2020

The Board of Directors of Astro Malaysia Holdings Berhad ("AMH" or "the Company") presents the following unaudited condensed consolidated financial statements for the second quarter ended 31 July 2020 which should be read in conjunction with the audited financial statements for the financial year ended 31 January 2020 and the accompanying explanatory notes attached to the unaudited condensed consolidated financial statements.

# UNAUDITED CONDENSED CONSOLIDATED INCOME STATEMENTS

	_	INDIVIDUAL QUARTER			<b>CUMULATIVE QUARTER</b>		
	Note	QUARTER ENDED Unaudited 31/7/2020	QUARTER ENDED Unaudited 31/7/2019		PERIOD ENDED Unaudited 31/7/2020	PERIOD ENDED Unaudited 31/7/2019	
	•	RM'm	RM'm	%	RM'm	RM'm	%
Revenue	8	1,091.0	1,236.4	-12	2,143.9	2,470.8	-13
Cost of sales		(702.9)	(770.3)		(1,389.0)	(1,499.4)	
Gross profit	-	388.1	466.1	-17	754.9	971.4	-22
Other operating income		2.4	2.9		3.3	4.9	
Marketing and distribution costs		(85.8)	(91.2)		(155.2)	(183.6)	
Administrative expenses		(86.4)	(109.1)		(199.2)	(239.4)	
Profit from operations	-	218.3	268.7	-19	403.8	553.3	-27
Finance income		24.6	8.2		14.0	12.9	
Finance costs		(55.2)	(56.2)		(133.6)	(119.1)	
Share of post-tax results from investments accounted for using							
the equity method	-	(0.2)	0.1		0.1	0.2	
Profit before tax	18	187.5	220.8	-15	284.3	447.3	-36
Tax expense	19	(50.3)	(52.9)	-	(74.2)	(110.1)	
Profit for the financial period		137.2	167.9	-18	210.1	337.2	-38
Attributable to:							
Equity holders of the Company		133.7	169.4	-21	207.5	345.6	-40
Non-controlling interests		3.5	(1.5)	_	2.6	(8.4)	
	=	137.2	167.9	-18	210.1	337.2	-38
Earnings per share attributable to equity holders of the Company (RM):	7						
- Basic	27	0.026	0.032	:	0.040	0.066	
- Diluted	27	0.026	0.032	:	0.040	0.066	

(Incorporated in Malaysia) (Company No. 201101004392 (932533-V))

# QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 31 JULY 2020

# UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	INDIVIDUAL	QUARTER	CUMULATIVE QUARTER		
	QUARTER ENDED Unaudited 31/7/2020	QUARTER ENDED Unaudited 31/7/2019	PERIOD ENDED Unaudited 31/7/2020	PERIOD ENDED Unaudited 31/7/2019	
	RM'm	RM'm	RM'm	RM'm	
Profit for the financial period	137.2	167.9	210.1	337.2	
Other comprehensive (loss)/income: Items that will be reclassified subsequently to profit or loss: - Net change in derivatives used for hedging - Net change in fair value for financial	(31.3)	(3.4)	10.8	2.2	
assets	-	-	-	6.6	
Foreign currency translation Taxation	(0.3) 8.2	0.6	(1.4)	(0.5) (1.1)	
Other comprehensive (loss)/income, net of tax	(23.4)	(2.5)	5.5	7.2	
Total comprehensive income for the financial period	113.8	165.4	215.6	344.4	
Attributable to:					
Equity holders of the Company	110.3	166.9	213.0	352.8	
Non-controlling interests	3.5	(1.5)	2.6	(8.4)	
<u> </u>	113.8	165.4	215.6	344.4	

(Incorporated in Malaysia) (Company No. 201101004392 (932533-V))

# QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 31 JULY 2020

UNAUDITED CONDENSI	ED CONSOLIDATED BA	LANCE SHEET	
	Note	AS AT 31/7/2020 Unaudited	AS AT 31/1/2020 Audited
		RM'm	RM'm
Non-current assets			
Property, plant and equipment		638.7	720.5
Right-of-use assets		1,218.9	1,316.4
Investments in joint ventures		2.3	2.2
Other investment		10.7	10.7
Receivables	22	212.7	218.9
Deferred tax assets	21	131.4	128.7
Derivative financial instruments	21	14.1	33.6
Intangible assets	_	1,977.5 4,206.3	2,023.7 4,454.7
Current assets	_	1,200.3	1,10 117
Inventories		12.5	13.1
Other investment Receivables	22	812.8 532.3	647.1 669.0
Contract assets	22	9.2	8.6
Derivative financial instruments	21	77.4	58.3
Tax recoverable	21	7.8	9.5
Cash and bank balances		323.9	338.1
		1,775.9	1,743.7
Total assets	_	5,982.2	6,198.4
Current liabilities			
Payables	23	1,072.7	1,103.9
Contract liabilities		182.5	174.2
Derivative financial instruments	21	7.9	14.8
Borrowings	20	496.7	478.7
Tax liabilities		23.3	33.1
	_	1,783.1	1,804.7
Net current liabilities	_	(7.2)	(61.0)
Non-current liabilities			
Payables	23	231.4	319.4
Derivative financial instruments	21	3.1	3.4
Borrowings	20	2,852.3	3,042.9
Deferred tax liabilities		88.4	89.3
		3,175.2	3,455.0
Total liabilities	_	4,958.3	5,259.7
Net assets	_	1,023.9	938.7

(Incorporated in Malaysia) (Company No. 201101004392 (932533-V))

# QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 31 JULY 2020

# UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEET

Capital and reserves attributable to equity holders of the Company	Note	AS AT 31/7/2020 Unaudited RM'm	AS AT 31/1/2020 Audited RM'm
Share capital		6,728.4	6,728.4
Exchange reserve		2.7	4.1
Capital reorganisation reserve		(5,470.2)	(5,470.2)
Hedging reserve		7.6	0.7
Fair value reserve		6.6	6.6
Accumulated losses		(336.7)	(413.8)
	_	938.4	855.8
Non-controlling interests		85.5	82.9
Total equity	<u> </u>	1,023.9	938.7

# ASTRO MALAYSIA HOLDINGS BERHAD (Incorporated in Malaysia) (Company No. 201101004392 (932533-V))

# QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 31 JULY 2020

# UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

	Attributable to equity holders of the Company								
Period ended 31/7/2020	Share capital RM'm	Exchange reserve RM'm	Capital reorganisation reserve RM'm	Hedging reserve RM'm	Fair value reserve RM'm	Accumulated losses RM'm	Total RM'm	Non-controlling interests RM'm	Total RM'm
At 1/2/2020	6,728.4	4.1	(5,470.2)	0.7	6.6	(413.8)	855.8	82.9	938.7
Profit for the financial period Other comprehensive (loss)/income for the	-	- (1.4)	-	-	-	207.5	207.5	2.6	210.1
financial period  Total comprehensive (loss)/income for the financial period	-	(1.4)	<u>-</u> -	6.9	<u> </u>	207.5	213.0	2.6	215.6
Ordinary shares dividends	-	-	-	-	-	(130.4)	(130.4)	-	(130.4)
Transactions with owners		-	-	-	-	(130.4)	(130.4)	-	(130.4)
At 31/7/2020	6,728.4	2.7	(5,470.2)	7.6	6.6	(336.7)	938.4	85.5	1,023.9

# ASTRO MALAYSIA HOLDINGS BERHAD (Incorporated in Malaysia) (Company No. 201101004392 (932533-V))

# QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 31 JULY 2020

# UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY (continued)

	Attributable to equity holders of the Company									
Period ended 31/7/2019	Share capital RM'm	Exchange reserve RM'm	Capital reorganisation reserve RM'm	Hedging reserve RM'm	Fair value Reserve RM'm	Share scheme reserve RM'm	Accumulated losses RM'm	Total RM'm	Non- controlling interests RM'm	Total RM'm
At 1/2/2019	6,727.9	3.4	(5,470.2)	1.9	-	0.3	(678.0)	585.3	93.6	678.9
Profit/(loss) for the financial period	-	-	-	-	-	-	345.6	345.6	(8.4)	337.2
Other comprehensive (loss)/income for the financial period	-	(0.5)		1.1	6.6		-	7.2		7.2
Total comprehensive (loss)/ income for the financial period	-	(0.5)	-	1.1	6.6	-	345.6	352.8	(8.4)	344.4
Ordinary shares dividends	-	-	-	-	-	-	(182.5)	(182.5)	-	(182.5)
Share-based payment transactions	-	-	-	-	-	0.1	-	0.1	-	0.1
Transactions with owners	_	-	-	-	-	0.1	(182.5)	(182.4)	-	(182.4)
At 31/7/2019	6,727.9	2.9	(5,470.2)	3.0	6.6	0.4	(514.9)	755.7	85.2	840.9

(Incorporated in Malaysia) (Company No. 201101004392 (932533-V))

# QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 31 JULY 2020

#### UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS PERIOD **PERIOD ENDED ENDED** 31/7/2020 31/7/2019 CASH FLOWS FROM OPERATING ACTIVITIES RM'm RM'm Profit before tax 284.3 447.3 Adjustments for: Non-cash items^ 558.0 486.3 Interest expense 104.2 109.1 Interest income (13.9)(12.9)860.9 1,101.5 Operating cash flows before changes in working capital Changes in working capital 73.4 (196.1)Cash flows from operations 934.3 905.4 Income tax paid (89.8)(85.3)Interest received 2.1 4.6 Net cash flows generated from operating activities 846.6 824.7 CASH FLOWS FROM INVESTING ACTIVITIES Proceeds from disposal of property, plant and equipment and intangibles 0.4 0.8 Purchase of property, plant and equipment and intangibles (160.2)(228.2)Purchase of unit trusts (156.9)(239.2)Withdrawal/(placements) of fixed deposits 9.5 (6.0)Net cash flows used in investing activities (307.2)(472.6)CASH FLOWS FROM FINANCING ACTIVITIES (130.4)Dividends paid (182.5)Interest paid (48.0)(45.9)Payment for set-top boxes (119.9)(32.0)Payment of lease liabilities (132.2)(131.8)Net (repayment)/drawdown of borrowings (112.2)187.8 Net cash flows used in financing activities (204.4)(542.7)NET (DECREASE)/INCREASE IN CASH AND CASH EQUIVALENTS (3.3)147.7 EFFECTS OF FOREIGN EXCHANGE RATE CHANGES (1.4)(0.5)CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE FINANCIAL PERIOD 295.6 240.5 CASH AND CASH EQUIVALENTS AT THE END OF THE FINANCIAL PERIOD# 290.9 387.7

# Material Non-Cash Transaction

During the financial period ended 31 July 2020, the Group acquired set-top boxes by means of vendor financing amounting to RM51.8m (31 July 2019: RM64.2m). The Group repaid RM119.9m (31 July 2019: RM32.0m) in relation to vendor financing for set-top boxes and RM124.6m (31 July 2019: RM119.7m) in relation to lease for transponders.

<sup>^</sup> Non-cash items mainly represent amortisation of intangible assets, depreciation of property, plant and equipment and depreciation of right-of-use assets as disclosed in Note 18.

<sup>#</sup> The difference between the cash and cash equivalents and cash and bank balances represent deposits with banks that have maturity periods of more than 3 months.

(Incorporated in Malaysia) (Company No. 201101004392 (932533-V))

# QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 31 JULY 2020

# PART A – EXPLANATORY NOTES PURSUANT TO MALAYSIAN FINANCIAL REPORTING STANDARD 134

### 1 BASIS OF PREPARATION

The unaudited quarterly report has been prepared in accordance with the reporting requirements as set out in Malaysian Financial Reporting Standard ("MFRS") 134 "Interim Financial Reporting", Paragraph 9.22 and Appendix 9B of the Bursa Malaysia Securities Berhad Main Market Listing Requirements ("Bursa Securities Listing Requirements") and should be read in conjunction with the audited financial statements for the financial year ended 31 January 2020.

The significant accounting policies and methods adopted for the unaudited condensed financial statements are consistent with those adopted for the audited financial statements for the financial year ended 31 January 2020.

The adoption of the following MFRSs and Amendments to MFRSs that came into effect on 1 February 2020 did not have any significant impact on the unaudited condensed consolidated financial statements upon their initial application.

- Amendments to References to the Conceptual Framework in MFRS Standards (effective from 1 January 2020)
- Definitions of a Business (Amendments to MFRS 3 Business Combinations) (effective from 1 January 2020)
- Definition of Material (Amendments to MFRS 101 Presentation of Financial Statements and MFRS 108 Accounting Policies, Changes in Accounting Estimates and Errors) (effective from 1 January 2020)
- Interest Rate Benchmark Reform (Amendments to MFRS 9, MFRS 139 and MFRS 7) (effective from 1 January 2020)

### MFRSs and Amendments to MFRSs that are applicable to the Group but not yet effective

The Group has not early adopted the following accounting standards that have been issued by the Malaysian Accounting Standards Board ("MASB") as these are effective for the financial periods beginning on or after 1 February 2020:

- Amendments to MFRS 10 and MFRS 128 Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (effective date yet to be determined by Malaysian Accounting Standards Board)
- Covid-19-Related Rent Concessions (Amendments to MFRS 16) (effective from 1 June 2020)
- Amendments to MFRSs contained in the document entitled "Annual Improvements to MFRS Standards 2018-2020" (effective from 1 January 2022)
- Reference to the Conceptual Framework (Amendments to MFRS 3) (effective from 1 January 2022)
- Property, Plant and Equipment Proceeds before Intended Use (Amendments to MFRS 116) (effective from 1 January 2022)
- Onerous Contracts Cost of Fulfilling a Contract (Amendments to MFRS 137) (effective from 1 January 2022)
- Classification of Liabilities as Current or Non-current (Amendments to MFRS 101) (effective from 1 January 2023)

# 2 SEASONAL/CYCLICAL FACTORS

The operations of the Group were not significantly affected by seasonal and cyclical factors.

(Incorporated in Malaysia) (Company No. 201101004392 (932533-V))

# QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 31 JULY 2020

# PART A – EXPLANATORY NOTES PURSUANT TO MALAYSIAN FINANCIAL REPORTING STANDARD 134 (continued)

# 3 UNUSUAL ITEMS

The COVID-19 pandemic is disrupting business environments and dismantling global supply chains and financial markets. To curb the spread of COVID-19 virus in Malaysia, the Movement Control Order ("MCO") was implemented since 18 March 2020, with lockdown restrictions easing progressively since May 2020. As more economic sectors reopened amid strict standard operating procedures, the Group saw some business activities normalise, including resumption of installations and return of key content. The Group granted a one-off sports pack rebate and continued to see lower advertising spends this quarter, which impacted the Group in terms of revenue recognised during the period.

Save as disclosed above, there were no other significant unusual items affecting the assets, liabilities, equity, net income or cash flows for the second quarter ended 31 July 2020.

### 4 MATERIAL CHANGES IN ESTIMATES

There were no material changes in estimates of amounts reported in the prior financial year that have a material effect in the second quarter ended 31 July 2020.

### 5 DEBT AND EQUITY SECURITIES

There were no issuance, repurchase and repayment of debt and equity securities during the second quarter ended 31 July 2020.

# 6 DIVIDENDS PAID

During the financial period ended 31 July 2020, the following dividend payments were made:

- (i) Fourth interim single-tier dividend of 1.5 sen per ordinary share in respect of the financial year ended 31 January 2020 amounting to RM78,217,602 was paid on 24 April 2020.
- (ii) First interim single-tier dividend of 1.0 sen per ordinary share in respect of the financial year ending 31 January 2021 amounting RM52,145,067 was paid on 17 July 2020.

Refer to Note 26 for dividends declared in respect of second quarter ended 31 July 2020.

# 7 SEGMENT RESULTS AND REPORTING

For management purposes, the Group is organised into business units based on their services and has three key reportable segments based on operating segments as follows:

- (i) The television segment is a provider of television services including television content creation, aggregation and distribution, talent management, multimedia interactive services and digital media;
- (ii) The radio segment is a provider of radio broadcasting services and media sales services effective 1 February 2020, prior to 1 February 2020, it is a provider of radio broadcasting services only;
- (iii) Home-shopping business; and
- (iv) Other non-reportable segments.

(Incorporated in Malaysia) (Company No. 201101004392 (932533-V))

# QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 31 JULY 2020

# PART A – EXPLANATORY NOTES PURSUANT TO MALAYSIAN FINANCIAL REPORTING STANDARD 134 (continued)

# 7 SEGMENT RESULTS AND REPORTING (continued)

The corporate function relates to treasury and management services and is not an operating segment. The corporate function is presented as part of the reconciliation to the consolidated total.

Transactions between segments are carried out on mutually agreed basis. The effects of such inter-segment transactions are eliminated on consolidation. The measurement basis and classification are consistent with those adopted in the previous financial year.

Segment profit, which is profit before tax, is used to measure performance as management believes that such information is the most relevant in evaluating the results. Income taxes are managed on a group basis and are not allocated to operating segments.

<u>Period ended</u> <u>31/7/2020</u>	Television	Radio	Home- shopping	Others	Corporate Function	Elimination	Total_
	RM'm	RM'm	RM'm	RM'm	RM'm	RM'm	RM'm
External revenue	1,839.6	64.3	240.0				2,143.9
Segment profit/(loss) – Profit/(loss)							
before tax	270.3	8.7	8.3	(6.4)	(5.4)	8.8	284.3
Period ended (Based on 31/7/2020	segment classification  Television <sup>N1</sup> RM'm	n prior to 1 Febr Radio <sup>N1</sup> RM'm	uary 2020) Home- shopping RM'm	Others RM'm	Corporate Function RM'm	Elimination RM <sup>3</sup> m	Total RM'm
External revenue	1,839.7	64.2	240.0		<u>-</u>		2,143.9
Segment profit/(loss) – Profit/(loss) before tax	269.8	9.2	8.3	(6.4)	(5.4)	8.8	284.3
<u>Period ended</u> 31/7/2019	Television RM'm	Radio_RM'm	Home- shopping RM'm	Others RM'm	Corporate Function RM'm	Elimination RM'm	Total_ RM'm
External revenue	2,171.8	125.0	174.0				2,470.8
Segment profit/(loss) – Profit/(loss) before tax	404.6	63.3	(8.1)	0.5	(18.5)	5.5	447.3
<u>Quarter ended</u> 31/7/2020	Television RM'm	Radio RM'm	Home- shopping RM'm	Others RM'm	Corporate Function RM'm	Elimination RM'm	Total RM'm
External revenue	919.2	27.1	144.7				1,091.0
Segment profit/(loss) – Profit/(loss) before tax	182.3	2.9	7.7	(5.9)	(2.9)	3.4	187.5

(Incorporated in Malaysia) (Company No. 201101004392 (932533-V))

# QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 31 JULY 2020

# PART A – EXPLANATORY NOTES PURSUANT TO MALAYSIAN FINANCIAL REPORTING STANDARD 134 (continued)

# 7 SEGMENT RESULTS AND REPORTING (continued)

Quarter ended (Based o	n segment classificati	on prior to 1 Fe	<u>bruary 2020)</u>				
31/7/2020	Television <sup>N1</sup> RM'm	Radio <sup>N1</sup> RM'm	Home- shopping RM'm	Others RM'm	Corporate Function RM'm	Elimination RM'm	Total RM'm
External revenue	919.3	27.0	144.7				1,091.0
Segment profit/(loss) – Profit/(loss) before tax	181.5	3.7	7.7	(5.9)	(2.9)	3.4	187.5
N1 Media sales business	was presented in Telev	vision segment.					
<u>Quarter ended</u> 31/7/2019	Television RM'm	Radio RM'm	Home- shopping RM'm	Others RM'm	Corporate Function RM'm	Elimination RM'm	Total_ RM'm
External revenue	1,080.4	65.5	90.5				1,236.4
Segment profit/(loss) – Profit/(loss) before tax	201.5	34.4	(3.6)	2.2	(10.8)	(2.9)	220.8

# 8 REVENUE

	INDIVIDUAI	L QUARTER	CUMULATIVE QUARTER		
	QUARTER ENDED	QUARTER ENDED	PERIOD ENDED	PERIOD ENDED	
	31/7/2020 RM'm	31/7/2019 RM'm	31/7/2020 RM'm	31/7/2019 RM'm	
	KWI III	KWI III	KWI III	KIVI III	
Subscription	820.8	924.9	1,642.3	1,853.0	
Advertising	80.1	157.7	170.4	302.3	
Merchandise sales	143.3	90.4	238.4	173.3	
Others	47.0	63.4	92.8	142.2	
	1,091.0	1,236.4	2,143.9	2,470.8	

(Incorporated in Malaysia) (Company No. 201101004392 (932533-V))

# QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 31 JULY 2020

# PART A – EXPLANATORY NOTES PURSUANT TO MALAYSIAN FINANCIAL REPORTING STANDARD 134 (continued)

# 9 CHANGES IN THE COMPOSITION OF THE GROUP

There were no other changes in the composition of the Group during the financial period ended 31 July 2020.

# 10 INDEMNITY, GUARANTEES AND CONTINGENT ASSETS

### a. Indemnity and guarantees

Details of the indemnity and guarantees of the Group as at 31 July 2020, for which no provision has been made in the interim financial statements, are as set out below:

	Group		
	31/7/2020	31/1/2020	
	RM'm	RM'm	
Indemnity given to financial institutions in respect			
of bank guarantees issued (unsecured):			
- Programme rights vendors <sup>1</sup>	28.2	27.1	
- Others <sup>2</sup>	3.7	3.1	
Other indemnities:			
- Guarantee to programme rights vendor provided by AMH <sup>1</sup>	745.7	718.8	
	777.6	749.0	

#### Notes:

### b. Contingent assets

There were no significant contingent assets as at 31 July 2020 (31 January 2020: Nil).

# 11 COMMITMENTS

The Group has the following commitments not provided for in the interim financial statements as at the end of the financial period:

	Group		
	31/7/2020	31/1/2020	
Approved and contracted for:	RM'm	RM'm	
Property, plant and equipment*	1,570.7	1,475.6	
Software	21.3	51.7	
Film library and programme rights	645.2_	744.9	
	2,237.2	2,272.2	

<sup>\*</sup> Included in approved and contracted for is the supply of transponder capacity to MBNS by MEASAT Communication Systems Sdn Bhd ("MCSSB") (formerly known as MEASAT Management Sdn Bhd) on MEASAT 3d satellite of RM1,489.3m (31 January 2020: RM1,435.4m). MCSSB is an indirect subsidiary of a company in which, a substantial shareholder, Ananda Krishnan Tatparanandam ("TAK") has a 100% direct equity interest.

<sup>&</sup>lt;sup>1</sup> Included as part of the programming commitments for programme rights as set out in Note 11.

<sup>&</sup>lt;sup>2</sup> Consist of bank guarantees issued mainly to Royal Malaysian Customs, utility companies and other statutory bodies.

(Incorporated in Malaysia) (Company No. 201101004392 (932533-V))

# QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 31 JULY 2020

# PART A – EXPLANATORY NOTES PURSUANT TO MALAYSIAN FINANCIAL REPORTING STANDARD 134 (continued)

# 12 SIGNIFICANT RELATED PARTY DISCLOSURES

The Group has a number of related party transactions with companies directly or indirectly controlled by or associated with Usaha Tegas Sdn. Bhd. ("UTSB") as well as companies or entities directly or indirectly controlled by or associated with TAK or in which he is deemed to have an interest, both of whom are deemed substantial shareholders of the Company.

UTSB has a 23.95% indirect interest in the Company through its wholly-owned subsidiaries All Asia Media Equities Limited and Usaha Tegas Entertainment Systems Sdn Bhd. The ultimate holding company of UTSB is PanOcean Management Limited ("PanOcean"). PanOcean is the trustee of a discretionary trust, the beneficiaries of which are members of the family of TAK and foundations including those for charitable purposes. Although PanOcean and TAK are deemed to have an interest in the shares of the Company, they do not have any economic or beneficial interest over such shares as such interest is held subject to the terms of the discretionary trust.

TAK also has a deemed interest in the shares of the Company via entities which are the direct shareholders of the Company and held by companies ultimately controlled by TAK.

Listed below are the significant transactions and balances with related parties of the Group during the current financial period. The related party transactions described below were carried out on agreed terms with the related parties.

Related Parties	Relationship
ASTRO Overseas Limited ("AOL")	Subsidiary of Astro Holdings Sdn Bhd ("AHSB"), a company jointly controlled by UTSB and Khazanah Nasional Berhad, pursuant to a shareholders' agreement in relation to AHSB
Maxis Broadband Sdn. Bhd. ("Maxis Broadband	d") Subsidiary of a joint venture of UTSB
MEASAT International (South Asia) Ltd.	Indirect subsidiary of a company in which TAK has a 100%
("MISAL")	direct equity interest
Sun TV Network Limited ("Sun TV")	Joint venture partner of AOL
UTSB Management Sdn. Bhd.	Subsidiary of UTSB
Celestial Movie Channel Limited	Associate of AOL

		Transaction for the period ended 31/7/2020 RM'm	Transaction for the period ended 31/7/2019 RM'm	Balances due (to)/from as at 31/7/2020 RM'm	Balances due (to)/from as at 31/1/2020 RM'm
(i)	Purchases of goods and services				
	- Maxis Broadband (Telecommunication services)	26.5	25.6	(7.6)	(11.4)
	- MISAL (Deposit paid on transponder lease)	-	-	57.9	58.5
	- Sun TV (Programme broadcast rights)	16.4	20.6	(18.5)	(19.5)

(Incorporated in Malaysia) (Company No. 201101004392 (932533-V))

# QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 31 JULY 2020

# PART A – EXPLANATORY NOTES PURSUANT TO MALAYSIAN FINANCIAL REPORTING STANDARD 134 (continued)

# 13 FAIR VALUE MEASUREMENTS

Fair values are categorised into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows:

- Level 1: Quoted (unadjusted) prices in active markets for identical assets or liabilities.
- Level 2: Other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly (ie. from prices) or indirectly (ie. derived from prices).
- Level 3: Techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

#### (a) Financial instruments carried at amortised cost

The carrying amounts of financial assets and liabilities of the Group as at 31 July 2020 approximated their fair values except as set out below:

Liabilities measured at amortised cost:

	Carrying		Fair Value	
	<u>amount</u>	Level 1	Level 2	<u>Level <math>\overline{3}</math></u>
	RM'm	RM'm	RM'm	RM'm
<u>31 July 2020</u>				
Borrowings – lease liabilities	(1,455.6)	-	(1,564.1)	-
31 January 2020				
Borrowings – lease liabilities	(1,499.9)	-	(1,605.2)	-

The fair value of financial instruments categorised at Level 2 is determined based on a discounted cash flow analysis, using contractual cash flows and market interest rates.

(Incorporated in Malaysia) (Company No. 201101004392 (932533-V))

# QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 31 JULY 2020

# PART A – EXPLANATORY NOTES PURSUANT TO MALAYSIAN FINANCIAL REPORTING STANDARD 134 (continued)

# 13 FAIR VALUE MEASUREMENTS (continued)

# (b) Financial instruments carried at fair value

The following table represents the assets and liabilities measured at fair value:

Assets/(Liabilities) measured at fair value:

	Carrying			
	amount	Level 1	Level 2	Level 3
Recurring fair value measurements	RM'm	RM'm	RM'm	RM'm
THE TAIL THE	14.1 111	111/1 111	14.11	14.7 111
<u>31 July 2020</u>				
Other investment – preference shares in				
unquoted company	10.7	-	10.7	-
Other investment- investment in unit trusts	812.8	812.8	-	-
Forward foreign currency				
exchange contracts – cash flow hedges	19.6	-	19.6	-
Foreign currency options	6.7	-	6.7	_
Interest rate swaps – cash flow hedges	(4.8)	-	(4.8)	-
Cross-currency interest rate swaps –	, ,		, ,	
cash flow hedges	59.0	_	59.0	_
C .				
31 January 2020				
Other investment – preference shares in				
unquoted company	10.7	_	10.7	_
Other investment- investment in unit trusts	647.1	647.1	-	_
Forward foreign currency				
exchange contracts – cash flow hedges	(11.7)	_	(11.7)	-
Foreign currency option	8.4	-	8.4	_
Interest rate swaps – cash flow hedges	(2.3)	_	(2.3)	_
Cross-currency interest rate swaps –	( - )		( - )	
cash flow hedges	79.3	-	79.3	-
$\mathcal{E}$				

The valuation technique used to derive the Level 2 fair value for derivative financial instruments is as disclosed in Note 21.

During the financial period, there were no transfer between Level 1 and Level 2 fair value measurement, and no transfer into and out of Level 3 fair value measurement.

(Incorporated in Malaysia) (Company No. 201101004392 (932533-V))

# QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 31 JULY 2020

# PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE BURSA SECURITIES LISTING REQUIREMENTS

# 14 ANALYSIS OF PERFORMANCE

(a) Performance of the current quarter (Second Quarter FY21) against the corresponding quarter (Second Quarter FY20):

	All amounts in RM'm unless otherwise stated					
	Financia	l Highlights		<b>Key Operating Indicators</b>		
	QUARTER ENDED 31/7/2020	QUARTER ENDED 31/7/2019	%	QUARTER ENDED 31/7/2020	QUARTER ENDED 31/7/2019	
	31///2020	31/7/2019		31///2020	31///2019	
<b>Consolidated Performance</b>						
Total revenue	1,091.0	1,236.4	-12			
EBITDA <sup>1</sup>	372.0	437.3	-15			
EBITDA margin (%)	34.1	35.4	-1			
Profit from operations	218.3	268.7	-19			
Profit before tax	187.5	220.8	-15			
Net profit	137.2	167.9	-18			
Profit attributable to ordinary		4.50.4				
equity holders of the Company	133.7	169.4	-21			
(i) Television						
Subscription revenue	820.8	924.9	-11			
Advertising revenue	53.0	92.3	-43			
Other revenue	45.4	63.2	-28			
Total revenue	919.2	1,080.4	-15			
EBITDA <sup>1</sup>	358.7	413.0	-13			
EBITDA margin (%)	39.0	38.2	+1			
Profit before tax	182.3	201.5	-10			
Pay-TV residential ARPU <sup>2</sup> (RM)				98.0	100.0	

(Incorporated in Malaysia) (Company No. 201101004392 (932533-V))

# QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 31 JULY 2020

# PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE BURSA SECURITIES LISTING REQUIREMENTS (continued)

# 14 ANALYSIS OF PERFORMANCE (continued)

(a) Performance of the current quarter (Second Quarter FY21) against the corresponding quarter (Second Quarter FY20) (continued):

	All amounts in RM'm unless otherwise stated					
	Financia	l Highlights		<b>Key Operating Indicators</b>		
	QUARTER ENDED	QUARTER ENDED		QUARTER ENDED	QUARTER ENDED	
	31/7/2020	31/7/2019	%	31/7/2020	31/7/2019	
(ii) Radio						
Revenue	27.1	65.5	-59			
EBITDA <sup>1</sup>	4.6	35.0	-87			
EBITDA margin (%)	17.0	53.4	-36			
Profit before tax	2.9	34.4	-92			
Listeners ('mil)				$16.9^{3}$	$16.7^4$	
(iii) Home-shopping						
Revenue	144.7	90.5	+60			
EBITDA <sup>1</sup>	9.8	(2.6)	+477			
EBITDA margin (%)	6.8	(2.9)	+10			
Profit/(loss) before tax	7.7	(3.6)	+314			

# Notes:

- 1. Earnings before interest, tax, depreciation and amortisation ("EBITDA") represent profit/(loss) before net finance costs, tax, impairment, write-off and depreciation of property, plant and equipment and amortisation of intangible assets such as software (but excluding amortisation of film library and program rights which are expensed as part of cost of sales), impairment of investments and share of post-tax results from investments accounted for using the equity method.
- 2. Average Revenue Per User ("ARPU") is the monthly average revenue per residential subscriber. ARPU is calculated by dividing the total subscription revenue derived from residential subscribers over the last twelve months with average number of residential subscribers over the same period.
- 3. Based on the Radio Listenership Survey by GFK dated 12 November 2019 for Peninsular Malaysia and 19 November 2019 for East Malaysia.
- 4. Based on the Radio Listenership Survey by GFK dated 23 May 2019 for Peninsular Malaysia and 29 November 2018 for East Malaysia.

(Incorporated in Malaysia) (Company No. 201101004392 (932533-V))

# QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 31 JULY 2020

# PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE BURSA SECURITIES LISTING REQUIREMENTS (continued)

### 14 ANALYSIS OF PERFORMANCE (continued)

(a) Performance of the current quarter (Second Quarter FY21) against the corresponding quarter (Second Quarter FY20) (continued):

#### **Consolidated Performance**

#### Revenue

Revenue for the current quarter of RM1,091.0m was lower by RM145.4m or 11.8% against corresponding quarter of RM1,236.4m, mainly arising from a decrease in subscription and advertising revenues and offset by increase in merchandise sales. Revenue during the quarter was impacted by COVID-19 pandemic as mentioned in Note 3 above.

### **EBITDA** margin

EBITDA margin decrease by 1.3% against corresponding quarter. This is mainly due to higher merchandise costs, mitigated by lower content costs and impairment of receivables.

#### **Net Profit**

In line with drop in EBITDA, net profit decreased by RM30.7m or 18.3% compared with the corresponding quarter, offset by lower net financing costs, amortisation of software and tax expenses.

### **Television**

Revenue for the current quarter of RM919.2m was lower by RM161.2m or 14.9% against corresponding quarter of RM1,080.4m, mainly arising from a decrease in subscription and advertising revenues. Revenue during the quarter was impacted by COVID-19 pandemic as mentioned in Note 3 above.

Television EBITDA decreased by RM54.3m or 13.1% against corresponding quarter. This is due to lower revenue, as explained above, mitigated by lower content costs and impairment of receivables.

# Radio

Radio's revenue for the current quarter of RM27.1m drop by RM38.4m or 58.6% compared with corresponding quarter of RM65.5m due to the impact of the COVID-19 pandemic.

Cost reduction measures were taken by management which helped reduce operating costs to mitigate the revenue impact.

### **Home-shopping**

Home-shopping's revenue for the current quarter grew by RM54.2m or 59.9% to close at RM144.7m compared with the corresponding quarter of RM90.5m, primarily due to increase in viewership due to the MCO and the festive season during the quarter.

The higher EBITDA during the quarter is due to the higher revenue during the quarter.

(Incorporated in Malaysia) (Company No. 201101004392 (932533-V))

# QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 31 JULY 2020

# PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE BURSA SECURITIES LISTING REQUIREMENTS (continued)

# 14 ANALYSIS OF PERFORMANCE (continued)

(b) Performance of the current quarter (Second Quarter FY21) against the preceding quarter (First Quarter FY21):

_	All amounts in RM'm unless otherwise stated					
	Financial	Highlights		Key Operatin	erating Indicators	
·	QUARTER	QUARTER		QUARTER	QUARTER	
	ENDED	ENDED		ENDED	ENDED	
_	31/7/2020	30/4/2020	%	31/7/2020	30/4/2020	
<b>Consolidated Performance</b>						
Total revenue	1,091.0	1,052.9	+4			
EBITDA <sup>1</sup>	372.0	330.2	+13			
EBITDA margin (%)	34.1	31.4	+3			
Profit from operations	218.3	185.5	+18			
Profit before tax	187.5	96.8	+94			
Net profit	137.2	72.9	+88			
Profit attributable to ordinary						
equity holders of the Company	133.7	73.8	+81			
(i) Television						
Subscription revenue	820.8	821.5	-0			
Advertising revenue	53.0	53.1	-0			
Other revenue	45.4	45.8	-1			
Total revenue	919.2	920.4	-0			
EBITDA <sup>1</sup>	358.7	319.0	+12			
EBITDA margin (%)	39.0	34.7	+4			
Profit before tax	182.3	88.0	+107			
Pay-TV residential ARPU <sup>2</sup> (RM)				98.0	99.1	
(ii) Radio						
Revenue	27.1	37.2	-27			
EBITDA <sup>1</sup>	4.6	7.9	-42			
EBITDA margin (%)	17.0	21.2	-4			
Profit before tax	2.9	5.8	-50			
Listeners ('mil)				$16.9^{3}$	$16.9^3$	

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# QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 31 JULY 2020

# PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE BURSA SECURITIES LISTING REQUIREMENTS (continued)

# 14 ANALYSIS OF PERFORMANCE (continued)

(b) Performance of the current quarter (Second Quarter FY21) against the preceding quarter (First Quarter FY21) (continued):

	All amounts in RM'm unless otherwise stated					
	Fina	ncial Highlights		<b>Key Operating Indicators</b>		
	QUARTER ENDED 31/7/2020	QUARTER ENDED 30/4/2020	%	QUARTER ENDED 31/7/2020	QUARTER ENDED 30/4/2020	
(iii) Home-shopping	144.7	05.2		_		
Revenue EBITDA <sup>1</sup>	144.7 9.8	95.3 1.8	+52 +444			
EBITDA margin (%) Profit before tax	6.8 7.7	1.9 0.6	+5 +1183			

### Notes:

- 1. Earnings before interest, tax, depreciation and amortisation ("EBITDA") represent profit/(loss) before net finance costs, tax, impairment, write-off and depreciation of property, plant and equipment and amortisation of intangible assets such as software (but excluding amortisation of film library and program rights which are expensed as part of cost of sales), impairment of investments and share of post-tax results from investments accounted for using the equity method.
- 2. Average Revenue Per User ("ARPU") is the monthly average revenue per residential subscriber. ARPU is calculated by dividing the total subscription revenue derived from residential subscribers over the last twelve months with average number of residential subscribers over the same period.
- 3. Based on the Radio Listenership Survey by GFK dated 12 November 2019 for Peninsular Malaysia and 19 November 2019 for East Malaysia.

### **Consolidated Performance**

### Revenue

Revenue for the current quarter of RM1,091.0m improved by RM38.1m or 3.6% compared to the preceding quarter of RM1,052.9m. This was mainly due to increase in merchandise sales, offset by drop in advertising revenue.

(Incorporated in Malaysia) (Company No. 201101004392 (932533-V))

# QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 31 JULY 2020

# PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE BURSA SECURITIES LISTING REQUIREMENTS (continued)

# 14 ANALYSIS OF PERFORMANCE (continued)

(b) Performance of the current quarter (Second Quarter FY21) against the preceding quarter (First Quarter FY21) (continued):

# **Consolidated Performance (continued)**

# **EBITDA** margin

EBITDA margin increased by 2.7% mainly due to lower content costs and impairment of receivables, offset by higher merchandise costs, as a percentage of revenue.

### **Net Profit**

Net profit increased by RM64.3m or 88.2% to RM137.2m during the quarter. The increase was in tandem with the increase in EBITDA as mentioned above and higher tax expenses, offset by lower net finance costs.

# **Television**

Revenue for the current quarter of RM919.2m was lower by RM1.2m or 0.1% against preceding quarter of RM920.4m. This was mainly due to decrease in subscription revenue and advertising revenue.

EBITDA increased by RM39.7m or 12.4% against the preceding quarter mainly due to lower content costs and impairment of receivables.

# Radio

Radio's revenue for the current quarter continues to be impacted by the COVID-19 pandemic, dropping by RM10.1m or 27.2% to RM27.1m as compared with the preceding quarter of RM37.2m.

Cost reduction measures were taken by management which helped reduce operating costs to mitigate the revenue impact.

# **Home-shopping**

Home-shopping's revenue for the current quarter of RM144.7m was higher by RM49.4m or 51.8% compared with the preceding quarter of RM95.3m. The increase in revenue was due to the festive season and higher viewership due to MCO.

Home-shopping's EBITDA improved by RM8.0m against the preceding quarter, primarily due to higher revenue during the quarter.

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# QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 31 JULY 2020

# PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE BURSA SECURITIES LISTING REQUIREMENTS (continued)

# 14 ANALYSIS OF PERFORMANCE (continued)

(c) Performance of the current period (YTD July 2020) against the corresponding period (YTD July 2019):

	All amounts in RM'm unless otherwise stated					
	Financial	Highlights		Key Operating	Indicators	
_	PERIOD	PERIOD		PERIOD	PERIOD	
	ENDED	ENDED		ENDED	ENDED	
_	31/7/2020	31/7/2019	%	31/7/2020	31/7/2019	
Consolidated Performance						
Total revenue	2,143.9	2,470.8	-13			
EBITDA <sup>1</sup>	702.2	880.8	-20			
EBITDA margin (%)	32.8	35.6	-3			
Profit from operations	403.8	553.3	-27			
Profit before tax	284.3	447.3	-36			
Net profit	210.1	337.2	-38			
Profit attributable to ordinary						
equity holders of the Company	207.5	345.6	-40			
(i) Television						
Subscription revenue	1,642.3	1,853.0	-11			
Advertising revenue	106.1	177.4	-40			
Other revenue	91.2	141.4	-36			
Total revenue	1,839.6	2,171.8	-15			
EBITDA <sup>1</sup>	677.7	829.1	-18			
EBITDA margin (%)	36.8	38.2	-1			
Profit before tax	270.3	404.6	-33			
Pay-TV residential ARPU <sup>2</sup> (RM)				98.0	99.1	
(ii) Radio						
Revenue	64.3	125.0	-49			
EBITDA <sup>1</sup>	12.5	64.7	-81			
EBITDA margin (%)	19.4	51.8	-32			
Profit before tax	8.7	63.3	-86			
Listeners ('mil)				$16.9^{3}$	16.74	

(Incorporated in Malaysia) (Company No. 201101004392 (932533-V))

# QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 31 JULY 2020

# PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE BURSA SECURITIES LISTING REQUIREMENTS (continued)

# 14 ANALYSIS OF PERFORMANCE (continued)

(c) Performance of the current period (YTD July 2020) against the corresponding period (YTD July 2019) (continued):

	All amounts in RM'm unless otherwise stated					
	Finan	cial Highlights		<b>Key Operating</b>	Indicators	
	PERIOD ENDED 31/7/2020	PERIOD ENDED 31/7/2019	%	PERIOD ENDED 31/7/2020	PERIOD ENDED 31/7/2019	
(iii) Home-shopping Revenue	240.0	174.0	+38			
EBITDA <sup>1</sup> EBITDA margin (%) Profit/(loss) before tax	11.6 4.8 8.3	(6.0) (3.4) (8.1)	+293 +8 +202			

### Notes:

- 1. Earnings before interest, tax, depreciation and amortisation ("EBITDA") represent profit/(loss) before net finance costs, tax, impairment, write-off and depreciation of property, plant and equipment and amortisation of intangible assets such as software (but excluding amortisation of film library and program rights which are expensed as part of cost of sales), impairment of investments and share of post-tax results from investments accounted for using the equity method.
- 2. Average Revenue Per User ("ARPU") is the monthly average revenue per residential subscriber. ARPU is calculated by dividing the total subscription revenue derived from residential subscribers over the last twelve months with average number of residential subscribers over the same period.
- 3. Based on the Radio Listenership Survey by GFK dated 12 November 2019 for Peninsular Malaysia and 19 November 2019 for East Malaysia.
- Based on the Radio Listenership Survey by GFK dated 23 May 2019 for Peninsular Malaysia and 29 November 2018 for East Malaysia.

# **Consolidated Performance**

### Revenue

Revenue for the current period of RM2,143.9m was lower by RM326.9m or 13.2% against the corresponding period of RM2,470.8m. This was mainly due to a decrease in subscription revenue and advertising revenue, offset by higher merchandise sales. Revenue during the period was impacted by COVID-19 pandemic as mentioned in Note 3 above.

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# QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 31 JULY 2020

# PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE BURSA SECURITIES LISTING REQUIREMENTS (continued)

### 14 ANALYSIS OF PERFORMANCE (continued)

(c) Performance of the current period (YTD July 2020) against the corresponding period (YTD July 2019) (continued):

# **Consolidated Performance (continued)**

# **EBITDA** margin

EBITDA margin decreased by 2.8% against the corresponding period mainly due to higher merchandise costs and staff related costs, mitigated by lower content costs, as a percentage of revenue.

### **Net Profit**

Net profit decreased by RM127.1m or 37.7% to RM210.1m during the period. The decrease was mainly due to decrease in EBITDA, as explained above and offset by lower tax expenses.

### **Television**

Revenue for the current period of RM1,839.6m was lower by RM332.2m or 15.3% against the corresponding period of RM2,171.8m. This was mainly due to decrease in subscription revenue, advertising revenue, production service revenue and licensing income. Revenue during the period was impacted by COVID-19 pandemic as mentioned in Note 3 above.

EBITDA decreased by RM151.4m or 18.3% against the corresponding period mainly due to lower revenue, as highlighted above, offset by lower content costs and impairment of receivables.

# Radio

Radio's revenue for the current period of RM64.3m was lower by RM60.7m or 48.6% compared with the corresponding period of RM125.0m due to the impact of the COVID-19 pandemic.

Cost reduction measures were taken by management which helped reduce operating costs to mitigate the revenue impact.

# **Home-shopping**

Home-shopping's revenue for the current period of RM240.0m was higher by RM66m or 37.9% compared with the corresponding period of RM174.0m due to higher viewership as a result of MCO and the festive season during the current period.

Home-shopping EBITDA improved by RM17.6m or 293.3% against corresponding period, which was mainly due to higher revenue in the current period.

### (d) Balance sheet review

As at 31 July 2020, the Group had total assets of RM5,982.2m against RM6,198.4m as at 31 January 2020, a decrease of RM216.2m or 3.5%.

The Group's total liabilities reduced by RM301.4m or 5.7% to RM4,958.3m against RM5,259.7m as of 31 January 2020. The decrease in total liabilities was due to lower payables by RM119.2m arising from lower vendor financing balance and lower borrowings by RM172.6m due to repayment of term loan during the period.

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# QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 31 JULY 2020

# PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE BURSA SECURITIES LISTING REQUIREMENTS (continued)

# 15 PROSPECTS FOR THE FINANCIAL YEAR ENDING 31 JANUARY 2021

Astro remains cautious in the second half FY21, notwithstanding the recovery seen in Q2FY21, due to prevailing uncertainties amid the pandemic, structural changes in the media industry and the ongoing acts of piracy.

The Group's agility in adapting to the new normal has allowed us to deepen our engagement with our customers, strengthen our value proposition and seize opportunities for adjacencies in commerce, broadband, digital and OTT. The Group is committed to reinventing Astro to be the Entertainment Destination for Malaysians. We will drive digital, aggregate more streaming OTT services, push broadband bundles, produce more winning and compelling content, innovate and simplify our products and customer experience, as well as provide clients with total media solutions across Astro platforms.

The Group recently completed a RM300 million debt refinancing exercise to take advantage of the attractive pricing and tenure on offer. Astro will continue to cost optimise, actively manage its capital and re-prioritise capex to further strengthen its balance sheet.

# 16 PROFIT FORECAST OR PROFIT GUARANTEE

Not applicable as the Group did not publish any profit forecast.

# 17 QUALIFICATION OF PRECEDING AUDITED ANNUAL FINANCIAL STATEMENTS

There was no qualification to the preceding audited annual financial statements for the financial year ended 31 January 2020.

# 18 PROFIT BEFORE TAX

The following items have been charged/(credited) in arriving at the profit before tax:

	INDIVIDUAL	L QUARTER	<b>CUMULATIVE QUARTER</b>		
	QUARTER ENDED	QUARTER ENDED	PERIOD ENDED	PERIOD ENDED	
	31/7/2020	31/7/2019	31/7/2020	31/7/2019	
	RM'm	RM'm	RM'm	RM'm	
Amortisation of intangible assets	105.2	131.9	199.6	249.1	
Depreciation of property, plant and					
equipment	67.9	73.4	139.1	149.5	
Depreciation of right-of-use assets	46.8	46.5	94.5	93.1	
Impairment of right-of-use assets	5.3	-	5.3	-	
Impairment of software	1.3	1.9	1.3	5.5	
Impairment of film library and program rights	-	0.1	-	0.3	
(Reversal of)/impairment of receivables	(21.5)	9.5	9.4	38.6	
Finance income:					
- Interest income	(1.9)	(3.3)	(4.2)	(6.4)	
<ul> <li>Unit trust dividend income</li> </ul>	(4.8)	(3.4)	(9.7)	(6.5)	
- Unrealised foreign exchange gain	(67.5)	(30.6)	-	-	
- Fair value gain on unit trusts	(0.1)	-	(0.1)	-	
- Fair value losses on derivative					
recycled to income statement					
arising from foreign exchange risk	49.7	29.1	_	_	
	(24.6)	(8.2)	(14.0)	(12.9)	

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# QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 31 JULY 2020

# PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE BURSA SECURITIES LISTING REQUIREMENTS (continued)

# 18 PROFIT BEFORE TAX (continued)

The following items have been charged/(credited) in arriving at the profit before tax:

	INDIVIDUAL	QUARTER	CUMULATIVE QUARTER		
	QUARTER	QUARTER	PERIOD	PERIOD	
	ENDED	ENDED	ENDED	ENDED	
	31/7/2020	31/7/2019	31/7/2020	31/7/2019	
	RM'm	RM'm	RM'm	RM'm	
Finance costs:					
<ul> <li>Bank borrowings</li> </ul>	20.3	21.6	43.5	45.0	
<ul> <li>Lease liabilities</li> </ul>	22.2	24.6	44.7	50.0	
<ul> <li>Vendor financing</li> </ul>	4.6	6.6	10.1	12.9	
<ul> <li>Loss on disposal of unit trusts</li> </ul>	1.0	-	1.0	-	
<ul> <li>Realised foreign exchange losses</li> </ul>	0.4	0.5	2.0	0.6	
<ul> <li>Unrealised foreign exchange</li> </ul>					
losses/(gains)	-	-	22.4	(14.1)	
- Fair value loss/(income) on					
derivative recycled to income					
statement arising from:					
<ul> <li>Interest rate risk</li> </ul>	2.6	2.1	3.0	0.9	
<ul> <li>Foreign exchange risk</li> </ul>	(0.3)	0.2	2.0	22.6	
- Others	4.4	0.6	4.9	1.2	
	55.2	56.2	133.6	119.1	

Other than as presented in the income statement and as disclosed above, there were no gain/loss on disposal of quoted and unquoted investments or properties, impairment of assets or any other exceptional items for the current quarter.

# 19 TAXATION

	INDIVIDUA	L QUARTER	CUMULATIVE QUARTER		
	QUARTER ENDED 31/7/2020	QUARTER ENDED 31/7/2019	PERIOD ENDED 31/7/2020	PERIOD ENDED 31/7/2019	
	RM'm	RM'm	RM'm	RM'm	
Current tax	44.4	59.5	81.7	122.0	
Deferred tax	5.9	(6.6)	(7.5)	(11.9)	
	50.3	52.9	74.2	110.1	

The Group's effective tax rate for the current quarter and financial period ended 31 July 2020 is higher than the statutory tax rate of 24% mainly due to expenses not deductible for tax purpose.

The Group's effective tax rate for the corresponding quarter and financial period ended 31 July 2019 is in line with the statutory tax rate of 24%.

(Incorporated in Malaysia) (Company No. 201101004392 (932533-V))

# QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 31 JULY 2020

# PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE BURSA SECURITIES LISTING REQUIREMENTS (continued)

# 20 GROUP BORROWINGS AND DEBT SECURITIES

The amount of Group borrowings and debt securities are as follows:

278.3

As at 31 July 2020	Cur	Current Non-current		urrent	Total	
Unsecured:	USD Denominated RM'm	RM Denominated RM'm	USD Denominated RM'm	RM Denominated RM'm	USD Denominated RM'm	RM Denominated RM'm
Term loans (a) Less: Debt issuance costs	210.5	80.1		680.0	210.5	760.1
Term loans, net of debt issuance costs	210.5	80.1	<del>-</del> _	680.0	210.5	760.1
Synthetic Foreign Currency Loan		2.6		612.7		615.3
Unrated Medium Term Note Lease liabilities		7.5		300.0		307.5
- Lease of transponders <sup>(b)</sup> - Other leases <sup>(c)</sup>	82.7	93.8 19.5	1,073.7	127.5 58.4	1,156.4	221.3 77.9
	82.7	113.3	1,073.7	185.9	1,156.4	299.2
	293.2	203.5	1,073.7	1,778.6	1,366.9	1,982.1
As at 31 July 2019	Cur	Current No.		urrent	Total	
	USD Denominated	RM Denominated	USD Denominated	RM Denominated	USD Denominated	RM Denominated
Unsecured:	RM'm	RM'm	RM'm	RM'm	RM'm	RM'm
Term loans <sup>(a)</sup> Less: Debt issuance costs	206.3	81.5 (1.6)	204.3	755.0 (3.7)	410.6	836.5 (5.3)
Term loans, net of debt issuance costs	206.3	79.9	204.3	751.3	410.6	831.2
Synthetic Foreign Currency Loan	-	2.7		612.7		615.4
Unrated Medium Term Note		7.4		300.0		307.4
Lease liabilities  - Lease of transponders <sup>(b)</sup> - Other leases <sup>(c)</sup>	72.0	87.2 15.6	1,124.8	221.3 66.7	1,196.8	308.5 82.3
- Other reases	72.0	102.8	1,124.8	288.0	1,196.8	390.8

# Note:

(a) USD Term loan with notional amount USD49.5m had been swapped into RM at an average exchange and fixed interest rate of USD/RM3.0189 (31 July 2019: USD/RM3.0189) and 4.19% (inclusive of margin of 1%) (31 July 2019: 4.19% (inclusive of margin of 1%)). RM Term loan with notional amount of RM75.0m and MBNS Term Loan of RM300m remains unhedged, with average interest rates of 4.21% (inclusive of margin of 1%) per annum and 4.60% (inclusive of margin of 1%) per annum respectively. The decrease in Term loan arising from repayment of principal amount for USD Term Loan and RM Term Loan of USD49.5m and RM75.0m respectively.

1,329.1

1,952.0

1,607.4

2,144.8

192.8

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# QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 31 JULY 2020

# PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE BURSA SECURITIES LISTING REQUIREMENTS (continued)

# 20 GROUP BORROWINGS AND DEBT SECURITIES (continued)

Note (continued):

(b) Lease of transponders on the MEASAT 3 satellite ("M3"), MEASAT 3 T11 ("M3-T11") satellite, MEASAT 3a satellite ("M3a") from the lessor, MEASAT Satellite Systems Sdn. Bhd.("MSS"), a related party and MEASAT 3b satellite ("M3b") from the lessor, MISAL, a related party. The liabilities for M3, M3-T11 and M3a are denominated in RM, while M3b is denominated in USD.

The effective interest rate of the lease as at 31 July 2020 is 6.2% (31 July 2019: 6.2%), 4.6% (31 July 2019: 4.6%), 12.5% (31 July 2019: 12.5%) and 5.6% (31 July 2019: 5.6%) per annum for M3, M3-T11, M3a and M3b respectively.

The decrease is due to repayment of lease liabilities as disclosed in statement of cash flows.

(c) Included in other leases are those leases previously classified as operating leases under MFRS 117 that are recognised on-balance sheet upon application of MFRS 16 on 1 February 2019.

### 21 DERIVATIVE FINANCIAL INSTRUMENTS

### (a) Disclosure of derivatives

Details of derivative financial instruments outstanding as at 31 July 2020 are set out below:

Types of derivatives	Contract/ Notional Amount	Fair Value Assets	Fair Value Liabilities
	RM'm	RM'm	RM'm
Forward currency options ("FX Options")			
- Less than 1 year	123.4	5.1	-
- 1 to 3 years	41.2	1.6	
	164.6	6.7	
Forward foreign currency exchange contracts ("FX Contracts")*			
- Less than 1 year	1,141.0	13.2	(6.1)
- 1 to 3 years	297.2	9.7	-
- More than 3 years	55.6	2.8_	
	1,493.8	25.7	(6.1)

<sup>\*</sup> Included is FX Contracts entered for payment of lease of transponder on M3b with notional principal amounts of RM435.1m.

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# QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 31 JULY 2020

# PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE BURSA SECURITIES LISTING REQUIREMENTS (continued)

### 21 DERIVATIVE FINANCIAL INSTRUMENTS (continued)

### (a) Disclosure of derivatives (continued)

Contract/ Notional Amount	Fair Value Assets	Fair Value Liabilities
RM'm	RM'm	RM'm
155.9	-	(1.8)
113.2	<u> </u>	(3.0)
269.1		(4.8)
149.4	59.1	-
14.6		(0.1)_
164.0	59.1	(0.1)
	Notional Amount RM'm  155.9 113.2 269.1	Notional Amount   Fair Value Assets   RM'm   RM'm

There have been no changes since the end of the previous financial year ended 31 January 2020 in respect of the following:

- (i) the market risk and credit risk associated with the derivatives as these are used for hedging purposes;
- (ii) the cash requirements of the derivatives;
- (iii) the policies in place for mitigating or controlling the risks associated with the derivatives; and
- (iv) the related accounting policies.

# (b) Disclosure of gains/(losses) arising from fair value

The Group determines the fair values of the derivative financial instruments relating to the FX Contracts and FX Options using valuation techniques which utilise data from recognised financial information sources. Assumptions are based on market conditions existing at each balance sheet date. The fair values are calculated at the present value of the estimated future cash flow using an appropriate market based yield curve. As for IRS and CCIRS, the fair values were obtained from the counterparty banks.

As at 31 July 2020, the Group recognised net total derivative financial assets of RM80.5m, an increase of RM6.8m from the previous financial year ended 31 January 2020, on re-measuring the fair values of the derivative financial instruments. The corresponding increase of RM7.5m has been included in equity in the hedging reserve and remaining of RM0.7m were net accrued interest.

Forward foreign currency exchange contracts ("FX Contracts") and foreign currency options ("FX Options")

FX Contracts and FX Options are used to manage the foreign currency exposures arising from the Group's payables denominated in currencies other than the functional currencies of the Group. The FX Contracts were entered into for a period of up to 5 years, while FX Options were entered into for a period of up to 3 years.

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# QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 31 JULY 2020

# PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE BURSA SECURITIES LISTING REQUIREMENTS (continued)

### 21 DERIVATIVE FINANCIAL INSTRUMENTS (continued)

### (b) Disclosure of gains/(losses) arising from fair value (continued)

### Interest rate swaps ("IRS")

IRS are used to achieve an appropriate interest rate exposure within the Group. The Group entered into IRS to hedge the cash flow risk in relation to the floating interest rate of vendor financing, as disclosed in Note 23.

The IRS for vendor financing were entered into for a period of up to 3 years with an average fixed swap rate of 3.64% p.a. (31 January 2020: 3.66% p.a.).

### Cross-currency interest rate swaps ("CCIRS")

To mitigate financial risks arising from adverse fluctuations in interest and exchange rates on USD Term loan and vendor financing the Group entered into CCIRS.

The CCIRS for USD Term Loan was entered for entire term of the bank loan and had an average fixed swap rate and exchange rate of 4.19% p.a. (inclusive of interest margin of 1% p.a.) (31 January 2020: 4.19% p.a. (inclusive of interest margin of 1% p.a.)) and USD/RM3.0189 (31 January 2020: USD/RM3.0189) respectively.

The CCIRS for vendor financing was entered up to a period of 3 years and had an average fixed swap rate and exchange rate of 1.31% p.a. and USD/RM4.2520.

### 22 RECEIVABLES

Receivables include trade receivables. Trade receivables including amounts owing from related party are generally granted credit term ranging from 0 to 60 days. Ageing analysis of trade receivables of the Group as at 31 July 2020 as follows:

	Current to 90 days RM'm	Over 90 days RM'm	Total RM'm
Neither past due nor impaired	159.7	IXIVI III	159.7
1		-	
Not past due but impaired	6.2	-	6.2
Past due but not impaired	57.1	20.4	77.5
Past due and impaired	8.9	27.0	35.9
	231.9	47.4	279.3

The above trade receivables that are past due but not impaired is based on past collection trends. Management believes that these balances are recoverable. Impairment of receivables has been made by considering the impact of the historical collection trend, credit terms, payment terms and credit assessment towards the outstanding amounts due.

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# QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 31 JULY 2020

# PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE BURSA SECURITIES LISTING REQUIREMENTS (continued)

### 23 PAYABLES

Included in payables are credit terms granted by vendors that generally range from 0 to 90 days (31 January 2020: 0 to 90 days). Vendors of set-top boxes and outdoor units have adopted an extended payment term of 36 months ("vendor financing") on Usance Letter of Credit Payable at Sight ("ULCP") basis to the Group.

The effective interest rates at the end of the financial period ranged between 1.5% p.a. and 4.9% p.a. (31 January 2020: 3.7% p.a. and 4.9% p.a.).

As at 31 July 2020, the vendor financing included in payables is RM468.7m (31 January 2020: RM568.2m), comprising current portion of RM237.3m (31 January 2020: RM248.8m) and non-current portion of RM231.4m (31 January 2020: RM319.4m).

### 24 FOREIGN EXCHANGE RISK

The Group is exposed to foreign currency risk on sales, purchases and borrowings that are denominated in a currency other than the respective functional currencies of the Group's entities. The currency giving rise to this risk is primarily USD.

The Group hedges its foreign currency denominated trade payables. The Group uses FX Contracts and FX Options to hedge its foreign currency risk. FX Contracts have maturities of up to 5 years after the end of the balance sheet date. The Group has also entered into CCIRS to mitigate financial risks arising from adverse fluctuations in interest and exchange rates.

The notional principal amount and maturity profiles of FX Contracts outstanding as at 31 July 2020 and CCIRS are set out in Note 21.

The currency exposure of financial assets and financial liabilities of the Group that are denominated in USD are set out below:

	<b>As at 31/7/2020</b>	As at 31/1/2020	
	RM'm	RM'm	
Receivables	7.2	9.8	
Payables	(331.2)	(255.5)	
Bank balances	190.2	176.0	
Borrowings	(1,366.9)	(1,456.4)	

### 25 CHANGES IN MATERIAL LITIGATION

There have been no significant developments in material litigations since the last balance sheet included in the annual audited financial statements up to the date of this annuancement.

#### 26 DIVIDENDS

(a) The Board of Directors has declared a second interim single-tier dividend of 1.5 sen per ordinary share in respect of the financial year ending 31 January 2021 amounting to approximately RM78,217,601, to be paid on 14 October 2020. The entitlement date for the dividend payment is 1 October 2020.

A depositor shall qualify for entitlement to the dividend only in respect of:

- shares transferred to the depositor's securities account before 4.30 pm on 1 October 2020 in respect of transfers; and
- (ii) shares bought on Bursa Malaysia Securities Berhad on a cum entitlement basis.

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# QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 31 JULY 2020

# PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE BURSA SECURITIES LISTING REQUIREMENTS (continued)

# 26 DIVIDENDS (continued)

(b) Total dividend declared for the financial period ended 31 July 2020 is 2.5 sen per share, based on 5,214,506,700 ordinary shares (31 July 2019: 4.0 sen per share based on 5,214,314,500 ordinary shares).

# 27 EARNINGS PER SHARE

The calculation of basic earnings per ordinary share at 31 July 2020 was based on the profit attributable to ordinary shareholders and a weighted average number of ordinary shares outstanding.

The calculation of diluted earnings per ordinary shares at 31 July 2020 was based on profit attributable to ordinary shareholders and a weighted average number of ordinary shares outstanding after adjustment for the effects of all dilutive potential ordinary shares.

The following tables reflect the profit and share data used in the computation of basic and diluted earnings per share as at 31 July 2020:

-	INDIVIDUAL QUARTER		CUMULATIVE QUARTER	
	QUARTER ENDED 31/7/2020	QUARTER ENDED 31/7/2019	PERIOD ENDED 31/7/2020	PERIOD ENDED 31/7/2019
Profit attributable to the equity holders (RM'm)	133.7	169.4	207.5	345.6
(i) Basic EPS				
Weighted average number of issued ordinary shares ('m)	5,214.5	5,214.3	5,214.5	5,214.3
Basic earnings per share (RM)	0.026	0.032	0.040	0.066
(ii) Diluted EPS				
Weighted average number of issued ordinary shares ('m) Effect of dilution: Grant of share awards under the	5,214.5	5,214.3	5,214.5	5,214.3
management share scheme ('m)	<u> </u>	0.2		0.2
	5,214.5	5,214.5	5,214.5	5,214.5
Diluted earnings per share (RM)	0.026	0.032	0.040	0.066

(Incorporated in Malaysia) (Company No. 201101004392 (932533-V))

# QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 31 JULY 2020

# PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE BURSA SECURITIES LISTING REQUIREMENTS (continued)

# 28. MATERIAL EVENTS SUBSEQUENT TO END OF THE FINANCIAL PERIOD

The Company's wholly-owned subsidiary, MEASAT Broadcast Network Systems Sdn Bhd had on 27 August 2020 accepted a term loan facility of RM300 million from RHB Bank Berhad. The purpose of the term loan facility is to redeem the existing first series of the Unrated Medium Term Note having an aggregate nominal value of RM300 million.

The term loan facility has been fully drawn on 2 September 2020 and the loan proceeds has been used for the purpose as mentioned above on the same day.

There were no other material subsequent events during the period from the end of the quarter review to 15 September 2020.

### BY ORDER OF THE BOARD

### LIEW WEI YEE SHARON

Company Secretary License No. LS0007908 SSM Practising Cert. No. 201908003488

15 September 2020